



Free Goods Enhancement SD Module

Multinational Pharmaceutical Company, wanted to configure some special schemes offers in sales orders.

01

About Customer

The client is a Multinational pharmaceutical company, with a turnover of US \$130 million. The company is engaged in the manufacture and marketing of pharmaceutical formulations and nutraceuticals.

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Business Challenges

As the business process requires some Special Schemes offers in Sales Orders for respective products and the same need to be configured in the existing SAP SD Module. They want to configure the required scenarios in SAP through Enhancement or Z development.

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Solution Provided

AGT configured the functionality of the free goods in the existing SAP SD Module

- One Product multiple free selection option
- Increasing Free slab for higher purchases
- One product multiple combination of schemes
- Free scheme on assorted purchases, basket purchases, weight bonus purchases and on purchases in year / month / cumulative
- Value wise purchase of Single / Multiple product
- Product Free plus Cash Discount for the Product
- Plant / Customer / Material / Batch wise scheme combination.
- Sale Product from one division & free from other division

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Benefits

- Ease in operating the Free Goods schemes.
- Streamlined free goods scheme process.
- Provision of operating multiple schemes simultaneously on one product.
- User can easily identify list of Schemes for respective materials through single transaction code.
- Various scheme combinations like Plant / Customer / Material / Batch wise scheme.
- Better batch management for free goods.

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