



Introducing the integrated office – Simple yet Powerful



Designed to optimize performance for the entire lifecycle of your business environment

Intense competition, changing customer demands and sustaining profitability are some of the dynamic and pressing situations face by SMBs today. Responding to these challenges of small and mid size businesses, AG Technologies have partnered with SAP to provide SAP Business One to enable SMBs to streamline their operational and managerial processes, by providing robust and fully integrated solution to maintain competitive operating advantages, gain immediate benefits in better managing their businesses, ability to make smart IT decisions, improve future performance, and achieve long-term IT success.

SAP Business One: Increase productivity and new levels of control for small – mid sized business

SAP Business One is the business management application allowing employees, customers, and business partners to collaborate with management. The Solution is affordable, integrated business management software solution designed to address the needs of rapidly emerging small and midsize enterprises. This enables businesses to optimize their processes and grow their bottom line. SAP Business One manages and connects critical operations including sales, finance, purchasing, inventory and manufacturing, Supports companies with as few as ten and as many as several hundred employees, and can be implemented in weeks. The solution's award-winning Drag & Relate data navigation system provides users with intuitive data access simply by highlighting and dragging pieces of information on the screen. SAP Business One, is ultimate software solution that enable customers to grow through higher productivity, global trade and better business information analysis.

Key Capabilities

- **Integration**– SAP Business one is the only integrated business management solution for SMBs that was built to automate CRM, manufacturing, and financial management – all through one single system.
- **Embedded CRM**– Only SAP Business One is built with CRM embedded into the application. Sales support, and customer-facing processes are seamlessly integrated with all relevant functions across the company.
- **Drag&Relate**– SAP Business One is the only solution that uses Drag&Relate to provide users at all levels with end-to-end visibility of complete operations and the ability to instantly understand key relationships and transactions within the business.
- **Workflow-based alerts**– Only SAP Business One offers workflow-based alerts that let users monitor, notify, and take action based on specific events.
- **Adaptability**– SAP Business One is the only solution that provides users with the freedom to easily add fields, change forms, and personalize queries and reports. You can add new functionality or upgrade the solution as the needs of the business change.



SAP® BUSINESS ONE PRODUCT COVERAGE					
Reporting And Data Navigation Capabilities					
General Technologies (Drag&Relate™; Alerts; UI Customization . . .)					
FINANCIALS	SALES	SERVICE	PURCHASE	INVENTORY	MANUFACTURING
<ul style="list-style-type: none"> - Chart of accounts - Accounts segments - Journal entry - Journal voucher - Recurrent transaction - Multicurrency exchange rate - Financial reports - Budget cost centers - Sales tax - Multiple periods - Deposit - Checks - Credits - Receipt - Deferred payment 	<ul style="list-style-type: none"> - Quotation - Order - Drop ship - Invoice - Delivery - Return - Multicurrency price lists - Client management - Gross profit calculation - Contact management - Opportunities and pipeline management - Outlook integration 	<ul style="list-style-type: none"> - Service contract management - Service planning - Customer tracking across interactions - Knowledge database - Service call management 	<ul style="list-style-type: none"> - Purchase order - Purchase delivery - Purchase return - Purchase invoice - Purchase credit note - Landed cost 	<ul style="list-style-type: none"> - Items management - Item query - Price list - Receipt to stock - Release from stock - Stock transactions - Warehouse transfer - Serial numbers - Batches management - Pick and pack - Kitting 	<ul style="list-style-type: none"> - Bill of materials - Production orders - Forecasting - MRP wizard - Recommendation report
Software Development Kit					

Key Optimization benefits

- To makes it easy for everyone in the organization to get the decision support they need in real time
- Effective information systems for Business communication
- Offers a low total cost of ownership
- Enables businesses to reduce implementation time and quickly realize the benefits of a modern solution
- To achieve a rapid return on your investment
- Delivers quick access to highly accurate, business-critical information
- Empowers business users
- Provides end-to-end visibility
- Transforms information into a strategic asset
- Offers an easy-to-use interface
- Is supported by the world leader of business software solutions, SAP
- View an accurate, real-time picture of your business through a single, integrated solution
- Access precise, up-to-the-minute information across all areas of the enterprise
- Stay on top of your business by providing immediate notification of your most important business events
- See rapid time-to-benefit with an average installation period of approximately 30 days

For further information about SAP Business One

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Key Business Benefit

Having an integrated business management solution like SAP Business One, small businesses will benefit from a consolidated view of different operations, giving them the information they need to make informed decisions. Business Benefit Includes:

- **Enhanced Productivity:** The easy-to-understand user interface makes it possible to work quickly and efficiently.
- **Faster & Better Business Decisions:** To make the best decisions, managers can quickly and effectively get strategic information from every aspect of the enterprise.
- **Robust Scalability:** Flexible, open technology makes it possible to change and adapt as your business grows.
- **Global Reach:** Business transactions can be conducted and reported in multiple currencies.
- **Cost Control:** Maximum cost control is ensured by increasing employee productivity, enhancing communication with suppliers, and improving efficiency of all operations.
- **Increased Revenue:** Fast and easy access to real-time information anywhere in the system helps identify new sales opportunities, bring new products to market quickly, and provide business-building levels of customer support and service.
- **Sales Opportunity Management:** The solution gives companies the essential tools to manage their sales opportunities, including full connectivity to gross profit and inventory information

AG & SAP enabling business agility

Together, AG Technologies and SAP can help companies to transform into adaptive Enterprises by utilizing proprietary strategies and tools and the SAP Business one Technology framework.

- AG Technologies Promoted by a US \$100 Million group
- SAP Business One certified implementation partner
- CMMI SE/SW Level 5 and ISO 9001:2000 certified
- Dedicated practice and exclusive focus on SAP Business one
- State-of-the-art SAP Business one Technology Centre at AG
- Functional and Technical expertise, complemented by diverse client engagements
- Over 300 skilled IT professionals
- Information Security BS 7799 standards
- Global presence, with offices in USA
- Service offerings spread across various vertical domains and technologies
- Long lasting Customer-Relationship with 60% repeat business