



SAP Business One Solution for Building Solution Co



SAP Business One Implementation

The Summary

The company turned to SAP Business One to help it control its inventory and eliminate bottlenecks in its daily operations that resulted from an inability to obtain accurate information regarding deliveries, invoice and discount structures. The inaccuracy of the information often resulted in loss of customers. SAP Business One enabled the company to organize and control its inventory, invoice and discount structure so it could meet delivery dates and manage its warehouse activities more effectively. As a result, the company strengthened the supply chain process, gained access to more accurate customer information, and experienced improved relationships with suppliers.

The Client

Client is a leading manufacturer of construction mortars and Construction materials. They provide proven solutions to construction professionals. Their core competency is into Tiling Solutions, i.e. Tile Adhesives and Tile Joint Fillers, They also offer Waterproofing Solutions, Concrete Repairs solutions and products used as Joint Fillers, to fill the joints between two tiles.

The Business Requirement

Client was using Tally for Accounting and another application for Invoicing & Inventory management. Although the Tally solution was adequately handling accounting, their inventory application was not capable of handling the huge requirement. They were therefore looking for an effective solution to manage their inventory and sales, ideally an integrated IT system to support enterprise management for all other corporate activities.

The Solution

To replace its existing system, the company turned to AG Technologies, a SAP Business One implementation partner to implement SAP Business One for its ease of use and its functionality to meet the requirement. Saint Gobain implemented base modules of SAP Business one including Financials, Sales, Purchase, Banking, Inventory management, Production & Human Resource and Add On, i.e., TDS & Outlook.

Project Summary

Industry: Manufacturing

Client Profile: Leading manufacturer of Construction Material

Business Requirements:

Need an efficient ERP system to control and manage the Invoice, Discount Structure, Inventory, and Warehouse

Solution:

AG Technologies implemented SAP Business One with base modules of SAP Business One.

Solution Benefit:

- Streamlined business processes
- Improved Inventory Management
- New Data Entry Efficiencies
- Increased Operational performance
- Cost Saving
- Easy use functionality with SAP Business One



AG Technologies

The SAP Business One implementation facilitated the Saint Gobain to control the stock much more efficiently and Streamlined inventory management which gave Saint Gobain more time to reach out to new customers, and eventually enabled growth of business.

Also with new financial module Saint Gobain, quickly began transmitting accounting data from the legacy system to the new solution, creating new data entry efficiencies, streamlining business processes, and providing management with real-time visibility into financial data.

The access of up-to-date financial information, and the possibility to prepare reports according to the needs of people who use the system, facilitated quick and accurate decision to the senior and top Management

Since going live with SAP Business One, Saint Gobain have benefited considerably, following are few of them:

- One A/R Invoice was created from one or more sales order.
- TDS was a real problem for the end user, as they had to work on Excel for keeping track and deduction. With SAP Business One it has reduced this work.
- The discount structure was configured in Tax Engine and defaulted to Business Partner. So now the end user will not have to select from various discount combination. Once user selects the Business Partner, the discount is displayed in marketing document along with the tax and Discount.
- Saint Gobain was facing a major problem with the A/R invoice. The user was getting added twice or sometimes even thrice in the old system. Now with SAP Business One it can be done only once since same A/R invoice cannot be added twice in SAP Business One.
- The number of pieces of finished goods packed in carton was configured, with its weight printed in documents level.
- Mailing services, i.e., sending documents and reports was now mailed directly to the business partner as well as non SAP Business One users.
- Reports were generated as per the need of the user with Queries feature in the system.
- Control over updating sales order and purchase order.
- SAP Business One allows making a field 'Read Only' for a specific user.
- Stock taking alerts can be sent to a specific user.
- Check tracking feature was also configured using user defined table.



Technology Deployment

- **SAP Solution:** SAP Business One
- **Hardware:** 2 x Intel Xeon 3.2
- **Software:** .Net Framework 2
- **Operating System:** Windows 2000
- **Database:** SQL
- **No of SAP User Licenses:** 10 Users
- **Locations:** 3 Locations (Bangalore, Bhiwandi, Wada)

The Solution Benefit

SAP Business One has delivered significant business benefits to Saint Gobain.

- The solution has increased efficiency since employees can now create accurate, timely financial documents without manual processes.
- Since SAP Business One automatically tracks sales and inventory and therefore employees can give customers up-to-the-minute inventory information.
- Saint Gobain's costs are lower because inventory is managed more efficiently.
- Greater efficiency because employees can check current stock levels using automated sales and inventory information.
- Controls were put in place using Authorization in SAP Business One.
- More efficient processes in sales, accounting, and warehouse management
- Integration of all business areas into one, single tool. Also, excellent levels of intermodule interactions, allowing for more responsiveness to market changes and improved internal performance issues.
- AG Technologies has been able to expand the core functionality of SAP Business One by utilizing the standard to capture specific data together with the ability to write customized reports using the query wizard.