



SAP Business One Solution for Steel Mfg Co



SAP Business One Implementation.

The Summary

Client was losing control over its expenses as its in-house legacy applications were inefficient and did not provide real-time data. Implementation of Business One has helped the company streamline its business processes and increased employee productivity.

The Client

Client is the largest steel rolling group of companies for long products of the country. The company commenced production in 1991, and presently has 5 rolling mills under its belt. The group is a leading caterer to the demands of Transmission Line Tower (TLT) giants, accounting for 90% of black steel required by Power Grid / Power link Projects Steel.

The Business Requirement

After enjoying a period of rapid growth, the company embarked on a review of its internal processes and capabilities. Further, the existing IT systems that had served the company well in the past, were not meeting their ever increasing requirements due to rapid growth and expansion. Following were few of the primary business drivers that necessitated the need for implementing SAP Business one are:

- Integration of business processes and practices across the organization
- Manage future growth
- Optimization of Material Resources
- Up gradation of Process capabilities and performances
- Achieving Cost control
- Quick availability and use of Information system for decision analysis and resolution
- Advancing Information transparency on "need to know" basis across all levels in the organization.
- Institutionalization of Discipline through controls

Project Summary

Industry: Manufacturing

Client Profile: Major multi-product steel player of the country

Business Requirements:

Looking for an ERP to make significant process changes in order to continue on rapid growth path

Solution:

AG Technologies implemented SAP Business One with base modules of SAP Business One thereby managing both its broader offerings and expansion plan.

Solution Benefit:

- Availability of the correct information at real time
- Allowed company to have a clear up-to-date picture of the business at all times
- Streamlined processes and removed redundancies
- Made significant process changes



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The Solution

Client chose AG Technologies as its implementation partner since we are SAP Business one implementation partners. Implementation of SAP Business One gave them a tool to manage both its volume growth and its broader offerings and expansion plan. The migration path from the legacy software package to SAP Business One was smooth, which assured them that it had made the right decision.

Client implemented following base modules of SAP Business One with customization to address their existing business requirements:

- Finance
- Sales
- Purchase
- Inventory
- Manufacturing
- Banking

Technology Deployment

- **SAP Solution:** SAP Business One
- **Hardware:** HP Xeon 36x2 sesi Hard Disk
- **Software:** .Net Framework 2
- **Operating System:** Windows 2003 Standard
- **Database:** SQL SP 3
- **No of SAP User Licenses:** 20 Users
- **Locations:** 6 Locations in Nagpur



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The Solution Benefit

- Immediate access to information to improve job performance.
- Increased revenue opportunities and employee productivity.
- Complete integration with other corporate business units enabling increase trade velocity and enhanced customer satisfaction
- Streamlined processes and removed redundancies
- Query generator delivers sales data in real-time, making sales and customer analysis possible.
- Centralized database captures critical business data, thus improving transparency across different departments.
- Financial reporting function improves overall financial performance, avoids cash-flow bottlenecks and improves staff efficiency
- Provides detailed information about production schedules which should ultimately flow through to the bottom line
- With a centralized database containing critical business data, different departments can instantly retrieve real-time and accurate data.
- Allows the company to have a clear up-to-date picture of the business at all times.
- Adequately meet Government Compliances and Standards.
- SAP B1 is a totally integrated environment having features for defining User Define Tables to meet specific requirement related to Indian Statutory requirements.
- The software meets the requirements for defining Print Template as per user needs.