



## SAP Business One Implementation for Chemical Co



### SAP Business One Implementation

#### The Summary

With operations having commenced only in recent past and in a process of initial setup, company wanted a solution that would build a solid corporate infrastructure in order to sustain its rapidly expanding business. Company worked with AG Technologies to implement SAP Business One.

SAP Business One was chosen as it is powerful and efficient, providing an integrated view of the business operations. It was not only a perfect fit for the company but is easy to use, gave the scalability that was required.

#### The Client

Client is in the business of manufacturing colour Masterbatches focussing on manufacturing of specialized colour and additive Masterbatches & Compounds for Fiber Industry. The company is supported by a leading player in the Pigment and Agrochemical sector for over 50 years having international standards and efficient practices in every aspect of their operations. They are the first chemical company of the country to be awarded the ISO 9001 certificate for their Pigment Division in 1993. Company carries out production of Master Batches in Pune and planning to have distribution depots (Branches) all over Country.

#### The Business Requirement

As a start-up, company was in process of initial setup and was struggling to keep up with the growing business requirements. company was looking for an suitable ERP system that would be the platform on which the business could be run effectively and grow as planned and could support every aspect of its business, including operations related to Production, Distribution and Accounting since most of the transactions was done manually also which should be more competitive in terms of price and schedule.

#### Project Summary

**Industry:** Chemical

**Client Profile:** Manufacturer of colour Master Batches

**Business Requirements:**  
Client required a new business solution that was affordable, scaleable enough to meet future demands.

#### Solution:

AG Technologies implemented SAP Business One with base modules of SAP Business One thereby managing both its broader offerings and expansion plan.

#### Solution Benefit:

- Streamlined processes and removed redundancies
- Sales data in real-time, making sales and customer analysis possible.
- Centralized database captures critical business data
- Improved transparency across different departments
- Financial reporting function improved overall financial performance
- Improved staff efficiency



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## The Solution

After searching for the best-suited software solution to meet the company's needs for controlling its Production, Distribution and Accounting activities, company selected SAP Business One. The company chose the SAP solution because of its speediness, ease of use, and quick implementation track record. SAP Business One enabled all business areas integrated into one, single tool. excellent levels of intermodule interactions, allowing for more responsiveness to market changes and to internal performance issues.

With SAP Business One, various functions of the company's business operations are seamlessly integrated now, instant overviews of each process was gained and highly accurate reports was generated. The company was now assured that its entire resource system can keep up with its growth ambitions.

Following were the key highlights of the SAP Business One Implementation:

- With all orders and accounting data now instantly captured and updated, management can analyze the sales performance of each product category and calculate each product's cost and profit margins on a real-time basis.
- A central data repository provides users with immediate access to the current customer balance, inventory reports and sales histories.
- The stock aging data is critical for the client's business, combined with the information on the sales, cost, and profit margins of each product and category, which gave insights into the cost erosion for each product.
- The accurate monitoring of inventory status has ensued from the provision of a single data repository and the data integration capability

## Technology Deployment

- **SAP Solution:** SAP Business One
- **Hardware:** HP Xeon 36x2 sesi Hard Disk
- **Software:** .Net Framework 2
- **Operating System:** Windows 2003 Standard
- **Database:** SQL SP 3
- **No of SAP User Licenses:** 20 Users
- **Locations:** 3 Locations in Pune (Corporate Office, Factory, Depot)



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## The Solution Benefit

Company is already reaping the benefits of using SAP Business One as evidenced by savings in time, money and resources due to the efficiencies introduced by the system.

Following are few of the benefits:

- SAP Business One offered integrated functionality to run the entire business operation. This allowed to offer a more responsive, competitive service to customers, reduced processing cycles.
- Company was able to reduce their cost of operations for such functions as accounts receivable by two-thirds while significantly improving overall business process automation
- SAP Business One provided company with better control and valuable insight to identify new opportunities to cut costs, grow profits and expand the business.
- The company can now monitor and measure stock levels.
- With critical business information easily available, management now has an improved insight into the current operating status of the business.